# Teekay Corporation Q1-2020 Earnings Presentation

### Forward Looking Statements

This presentation contains forward-looking statements (as defined in Section 21E of the Securities Exchange Act of 1934,as amended) which reflect management's current views with respect to certain future events and performance, including statements, among other things, regarding: the impact of COVID-19 and related global events on the Company's business and financial results; results for the second quarter of 2020, including as a result of strong crude spot tanker rates to-date; the Company's liquidity and the Teekay Group's financial positioning for both near-term volatility and the longer-term future of marine energy transportation; the Company's strategic priorities and anticipated delevering of the Teekay Group's balance sheets; expected charter commencement dates; and Teekay Tankers' continued operation of its oil ship-to-ship transfer support services in North America and the Caribbean and the synergies of that business with Teekay Tankers' core Full Service Lightering business. The following factors are among those that could cause actual results to differ materially from the forward-looking statements, which involve risks and uncertainties, and that should be considered in evaluating any such statement: market or counterparty reaction to changes in exploration, production and storage of offshore oil and gas, either generally or in particular regions that would impact expected future growth; changes in the demand for oil, refined products, LNG or LPG; changes in trading patterns significantly affecting overall vessel tonnage requirements; greater or less than anticipated levels of vessel newbuilding orders and deliveries and greater or less than anticipated rates of vessel scrapping; changes in global oil prices or tanker rates; OPEC+ production and supply levels; oil contango levels; the duration and extent of the COVID-19 pandemic and any resulting effects on the markets in which the Company operates; the impact of the pandemic on the Company's ability to maintain safe and efficient operations; issues with vessel operations; higher than expected costs and expenses, off-hire days or dry-docking requirements; changes in applicable industry laws and regulations and the timing of implementation of new laws and regulations; the effects of IMO 2020 and IMO 2030; the potential for early termination of long-term contracts of existing vessels; delays in the commencement of charter or other contracts. including potential further delays to the commencement of commercial operations of the regasification terminal in Bahrain; changes in borrowing costs or equity valuations; declaration by Teekay LNG's board of directors of common unit distributions; available cash to reduce financial leverage at Teekay Parent, Teekay LNG and Teekay Tankers; the impact of geopolitical tensions and changes in global economic conditions; and other factors discussed in Teekay's filings from time to time with the SEC, including its Annual Report on Form 20-F for the fiscal year ended December 31, 2019. Teekay expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in Teekay's expectations with respect thereto or any change in events, conditions or circumstances on which any such statement is based.



## Q1-20 Results And Teekay Parent Highlights

Second consecutive quarterly adjusted consolidated profit

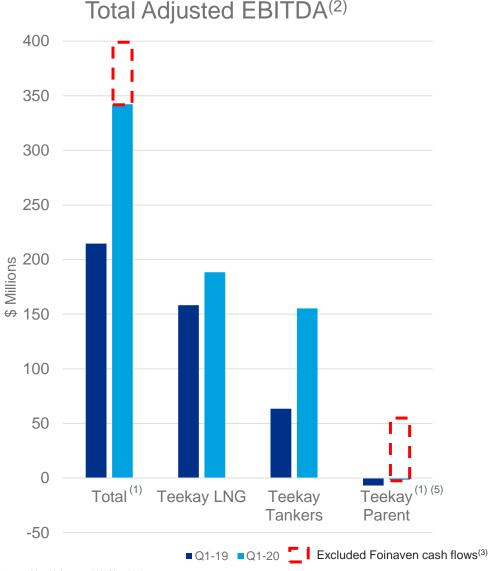
Total adjusted EBITDA increased by \$128M, or 59%, in Q1-20 vs. Q1-19<sup>(1)</sup>

#### **Teekay Consolidated**

- Q1-20 total adjusted EBITDA<sup>(2)(3)</sup> of \$342M, compared to \$214M in Q1-19 (excluding Altera)
- Q1-20 consolidated adjusted net <u>income</u><sup>(2)(3)</sup> of \$25M, or \$0.25 per share, compared to adjusted net loss of \$(13)M, or \$(0.13) per share, in Q1-19
- Strong consolidated pro forma liquidity position of over \$900M<sup>(4)</sup>

#### **Teekay Parent**

- Q1-20 adjusted EBITDA<sup>(2)(3)</sup> of \$5M, including distributions from daughter companies, compared to (\$2)M in Q1-19
- Q1-20 free cash flow of \$53M, compared to (\$14)M in Q1-19
- Secured new bareboat charter contract for the Foinaven FPSO
  - \$67M upfront payment received in early April
- Eliminated TGP Incentive Distributions Rights (IDRs) in exchange for 10.75M newly-issued TGP common units



Excludes \$22.3 million in Q1-19 related to Teekay Parent's 14% ownership interest Teekay Offshore (Altera Infrastructure) in which was sold in May 2019.



These are non-GAAP financial measures. Please see Teekay Corporation, Teekay LNG and Teekay Tankers Q1-20 and Q1-19 earnings releases for definitions and reconciliations to the comparable GAAP measures.

Total adjusted EBITDA, adjusted net income and Teekay Parent's adjusted EBITDA excludes \$56 million of the \$67 million of upfront cash received on the new bareboat charter contract on the Foinaven FPSO.

Pro forma Q1-20 based on Teekay Parent's \$67 million prepayment of hire received in April 2020 on the new Foinaven FPSO charter contract and Teekay Tankers' \$14M cash payment received in May 2020 on the closing of the sale of a portion of its ship-to-ship transfer business.

Excludes Teekay Parent's distributions from daughter companies totaling \$6.7 million and \$5.1 million in Q1-20 and Q1-19, respectively

## Operating in a COVID-19 Environment

Protecting the health and safety of our seafarers and onshore staff while ensuring business continuity

### Focus on Safety and Health of our Crew

- Crew changes are not possible except for special cases and our gas and tankers seafarers remain onboard beyond their planned length
- Preventative policies enforced to ensure health and safety of our crew

#### **Operations Continue** to Perform Efficiently

- No onboard cases of COVID-19 on our gas and tanker fleets
- Onshore staff working remotely with full capabilities
- Vessel availability remains largely unaffected, with limited impact on vessel / FPSO days

#### **Maintenance Management**

- Advanced purchases of critical spares
- No drydocks in Q1-20. One tanker to drydock in Q2-20. Obtained extensions for two other tankers that were scheduled for drydock in Q2-20 and 2020 gas drydocks heavily weighted to tail-end



## **Executing on Teekay Parent's Strategic Priorities**

- Simplify and focus
- Reducing offshore exposure
- Strengthens our balance sheet and improves our profitability

#### **IDRs**

- Eliminated TGP IDRs in exchange for 10.75M newly-issued TGP common units in May
- Increases Teekay Parent's free cash flow by \$11M annually based on current TGP common unit distributions (\$1.00 per unit / per year)
- Key benefits:
  - Greater alignment between Sponsor and public unitholders to create long-term value
  - · Simplifies corporate structure
  - Removes one of the primary uncertainties for investors of Teekay and Teekay LNG

#### Pro Forma Entity Structure



- 40.6% interest
- 1.8% GP interest

#### Public Unitholders

57.6% interest



#### **FPSOs**

#### Foinaven

- On March 27, 2020, entered into new up to 10-year bareboat charter contract, which effectively covers remaining life and the eventual green recycling of the unit
  - \$67M upfront cash payment received in April
  - Nominal per day fee for contract life to cover ancillary costs
  - Lump sum cash payment at end of contract (expected to cover cleaning / recycling costs of the unit)
  - Altera (Teekay Offshore) has assumed operation of the unit, contracting directly with BP
- Eliminates operational exposure to the unit and previous loss-making contract

#### Banff

 Planning for the cessation of production and decommissioning commencing in June 2020 and subsequent cleaning / green recycling of the unit

#### Hummingbird

 Continues to operate under a fixed-rate contract and currently producing 7,500 – 8,500 barrels per day following a successful drilling campaign completed by our customer



#### Teekay LNG ("TGP")

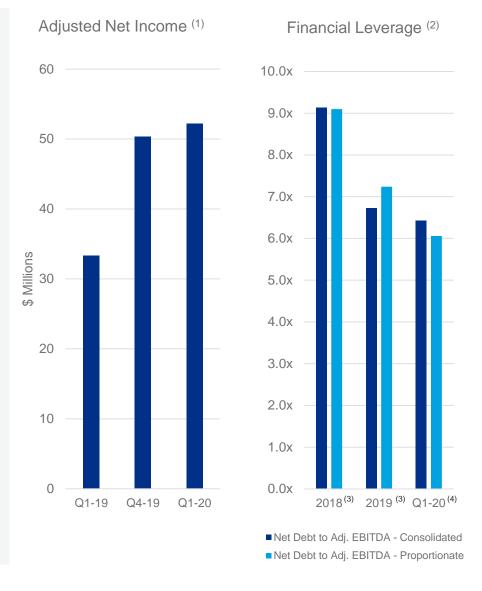
Record-high adjusted net income in Q1-20

Reaffirmed 2020 adjusted EBITDA and adjusted net income guidance

 36% to 60% increase in adjusted net income in 2020 vs. 2019

#### **Recent Highlights**

- Q1-20 total adjusted EBITDA<sup>(1)</sup> of \$188M and adjusted net income<sup>(1)</sup> of \$52M, or \$0.58 per unit, up 19%, 57% and 71% from Q1-19, respectively
- Secured new time charter contracts on three 52%owned LNG carriers
  - LNG fleet now 100% fixed in 2020 and 94% fixed in 2021
- Recently repaid May 2020 NOK bond maturity with existing cash
- Delevering and returning capital to unitholders:
  - Proportionate Net Debt / Total Adj. EBITDA<sup>(2)</sup> of 6.1x in Q1-20, down from 7.2x in 2019
  - o Increased Q1-20 distributions by 32% in May 2020
  - Since December 2018, TGP repurchased a total of 3.63 million common units for a total cost of \$44.2 million, representing an average repurchase price of \$12.16 per unit





Net debt is equal to long-term debt, including capital lease obligations, less cash and cash equivalents and restricted cash.



<sup>)</sup> Based on Adj.EBITDA for the full year 2018 and 2019.

Based on Adj.EBITDA for Q1-20 annualized

### Teekay Tankers ("TNK")

Q1-20 marked the highest quarterly adjusted profit in more than 10 years

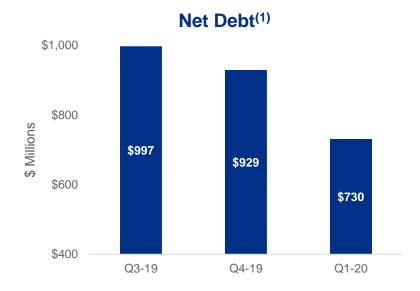
Strong crude spot tanker rates secured in Q2-20 to-date

13 vessels on time charter-out contracts at attractive rates

Significantly bolstered the balance sheet from strong operating cash flows and asset sales

#### **Recent Highlights**

- Q1-20 total adjusted EBITDA<sup>(1)</sup> of \$155M, compared to \$63M in Q1-19
- Q1-20 adjusted net income<sup>(1)</sup> of \$110M, or \$3.27 per share, compared to \$15M, or \$0.44 per share, in Q1-19
- Highest Q1 spot rates in 12 years and strong spot rates secured in Q2-20 to-date
- Reduced net debt by approx. \$200M, or 21%, since the beginning of 2020
  - Including \$60M of vessel sales completed in Q1-20
- Increased time charter coverage to 13 vessels, totaling \$170M of forward revenues<sup>(2)</sup>
- Closed previously announced sale of a portion of ship-to-ship transfer business in late-April



FCF<sup>(1)(5)</sup> Spot Rate Sensitivity Next 12
Months<sup>(6)</sup>



Average Mid-Sized Spot Rates<sup>(4)</sup>



<sup>1)</sup> These are non-GAAP financial measures. Please see Teekay Tankers' Q1-20 earnings release for definitions and reconciliations to the comparable GAAP measures.

for the period commencing April 1, 2020

<sup>(3)</sup> For 12 months ending Q1-2021

Average of Suezmax and Aframax spot rates

Includes estimated expenditures for drydock and ballast water treatment system installation

<sup>(6)</sup> For 12 months ending March 31, 2021

## Stronger Financial Foundation Across the Group

Divested and reduced offshore exposure with the sale of Teekay Offshore (Altera) and new recent contract on the Foinaven FPSO

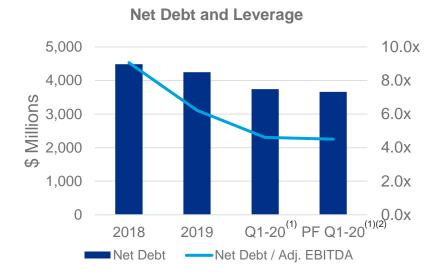
Completed key refinancings:

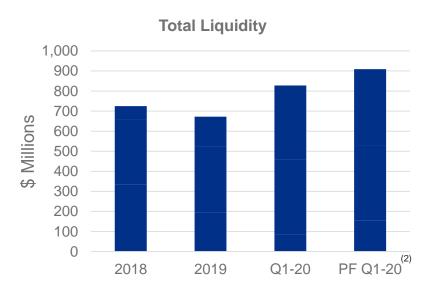
- 2019 Teekay Parent bond
- 2020 TGP unsecured revolver and a majority of TNK's debt facilities

No committed growth CAPEX

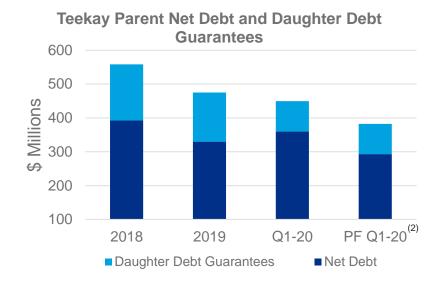
No significant upcoming debt maturities

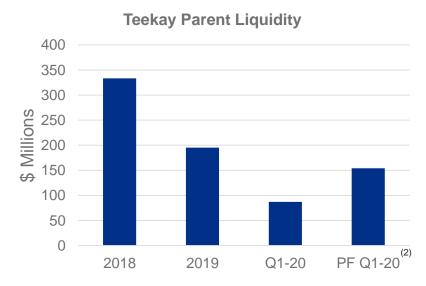
#### **Teekay Consolidated**





#### **Teekay Parent**



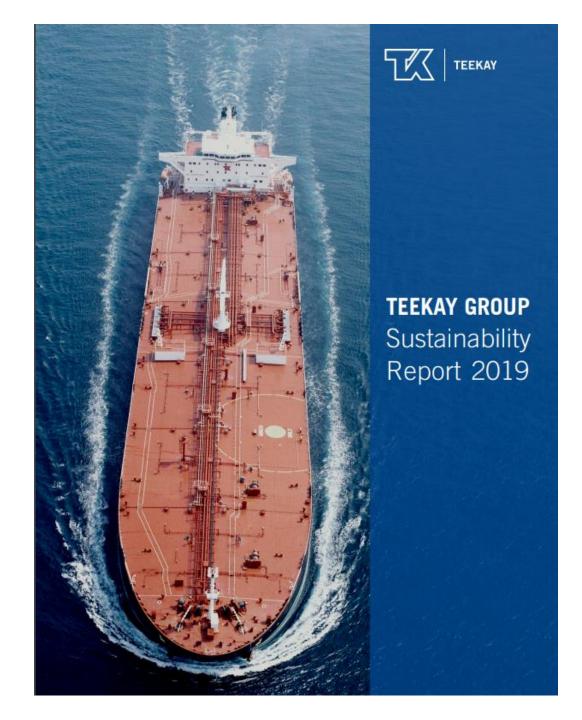




Adjusted EBITDA for Q1-20 based on the last twelve month;

Proforma Q1-20 based on Teekay Parent's \$67 million received in April 2020 on the new Foinaven FPSO charter contract and Teekay Tankers' \$14 million cash proceeds received in May 2020 on the closing of the sale of a portion of its ship-to-ship transfer business.

#### **Closing Remarks**





# Appendix

#### Consolidated Adjusted Net Income Reconciliation<sup>(1)</sup>

Q1-20 vs. Q4-19

(Thousands of U.S. Dollars except	Q1-2020	Q4-2019		
per share amounts)	(unaudited)	(unaudited)	Variance	Comments
Revenues	572,805	575,330	(2,525)	
Voyage expenses	(121,564)	(113,655)	(7,909)	
Net revenues	451,241	461,675	(10,434)	Teekay Parent - \$16m decrease primarily from the recognition of additional annual operational tariff revenues in Q4-19 and decrease in production for the <i>Petrojarl Foinaven</i> FPSO, as well as timing of revenue recognition for the <i>Petrojarl Banff</i> FPSO.  Teekay LNG - \$13m decrease primarily due to the sale of <i>WilForce</i> and <i>WilPride</i> in January 2020.  Teekay Tankers - \$19m increase primarily due to higher overall spot TCE rates in Q1-20, higher net results from full service lightering as well as fewer offhire days, partially offset by the sale of four Suezmax vessels during Q4-19 and Q1-20, and the redelivery of two Aframax chartered-in vessels in Q1-20.
Vessel operating expenses	(153,293)	(165,216)	11,923	Teekay Parent - \$6m decrease mainly due to low er repairs and maintenance costs and modifications as a result of COVID-19 restrictions on the mobilization of vendors.  Teekay LNG - \$5m decrease due to the timing of purchases and low er crew travel costs due to COVID-19 restrictions.  Teekay Tankers - \$1m decrease primarily due to the sale of four Suezmax vessels during Q4-19 and Q1-20, partially offset by the timing of planned maintenance activities.
Time-charter hire expenses	(27,056)	(31,174)	4,118	Teekay Parent - \$2m decrease due to the termination of the in-charter contract related to the <i>Petrojarl Foinaven FPSO</i> in Q1-20.  Teekay Tankers - \$2m decrease due to the redelivery of two Aframax chartered-in vessels in Q1-20.
Depreciation and amortization	(73,158)	(72,780)	(378)	
General and administrative expenses	(18,277)	(17,588)	(689)	
Income from vessel operations	179,457	174,917	4,540	
Interest expense - net	(64,423)	(69,763)	5,340	Teekay LNG - \$4m decrease due to low er LIBOR and principal repayments.
Equity income	32,958	27,065	5,893	Teekay LNG - \$6m increase primarily due to the delivery of two ARC7 LNG carrier new buildings in November and December 2019 in the Yamal LNG Joint Venture, and the commencement of the LNG regasification terminal in the Bahrain LNG Joint Venture in January 2020.
Income tax expense	(3,792)	(1,323)	(2,469)	Teekay Parent - \$2m increase primarily due to statute-barred freight tax reversals recognized in Q4-19 and adjustments to UK tax accruals in Q1-20.
Other - net	(681)	(1,980)	1,299	
Net income	143,519	128,916	14,603	
Net income attributable to				
non-controlling interests	(118,260)	(97,634)	(20,626)	Increase primarily due to increase in Teekay Tankers' net income in Q1-20.
Net income attributable to shareholders of Teekay Corporation	25,259	31,282	(6,023)	
Basic earnings per share	0.25	0.31	(0.06)	



<sup>(1)</sup> Amounts are after adjusting Q1-20 and Q4-19 for items included in Appendix A to our First Quarter 2020 Results Earnings Release and realized gains and losses on derivatives (see slide 13 to this presentation for the Consolidated Adjusted Statement of Net Income Reconciliation for Q1-20 and Q4-19)

### Q2-2020 Outlook – Teekay Consolidated

Income Statement Item	Q1-20 in millions adjusted basis	Q2 2020 Outlook (expected changes from Q1-20) <sup>(1)</sup>				
Net Revenues	451	Teekav Parent  Teeka				
Vessel Operating Expenses (OPEX)	(153)	<ul> <li>Teekay Parent - \$17m decrease from the Foinaven FPSO due to the commencement of a new bareboat charter on March 27,2020 (offset in Revenues)</li> <li>Teekay LNG - \$3m increase primarily due to timing of repairs, maintenance and consumables, and higher manning costs offsetting favorable variances in Q1-20</li> </ul>				
Time-Charter Hire Expense	(27)	<ul> <li>Teekay Parent - \$7m decrease relating to the Foinaven FPSO due to the termination of the shuttle tanker contracts with Altera Infrastructure associated with the previous contractual arrangement prior to the commencement of the new bareboat charter on March 27,2020</li> </ul>				
Depreciation and Amortization	(73)	Teekay Parent - \$10m decrease from the Banff FPSO due to impairments recognized in Q1-2020 and due to the commencement of a new bareboat charter for Foinaven FPSO on March 27,2020				
General & Administrative	(18)	Expected to range from \$24m - \$25m on a consolidated basis due to non-recurring professional fees in relation to the elimination of Teekay LNG's Incentive Distribution Rights in Q2-20, and costs related to stock-based compensation, which is recognized annually in the quarter they are granted				
Net Interest Expense	(65)	<ul> <li>Teekay Tankers - \$2m decrease due to refinancing and repayments on credit facilities in Q2-20</li> <li>Teekay LNG - \$1m decrease primarily due to lower forecast LIBOR rates and forecast reduction in debt in Q2-20</li> </ul>				
Equity Income	33	<ul> <li>Teekay LNG - \$3m increase primarily from Exmar LPG JV due to time-charter extensions of certain vessels at higher rates in Q2-20 vs Q1-20</li> <li>Teekay Tankers - \$1m increase due to higher earnings expected from the equity-accounted vessel</li> </ul>				
Adjusted Net Income Attributable to Non- controlling Interests	(118)	<ul> <li>Expected to range from (\$102m) to (\$105m) primarily due to expected adjusted net income in Teekay LNG and Teekay Tankers and a decrease in non-controlling interest expense related to Teekay LNG due to Teekay Parent acquiring 10.75M Teekay LNG common units as part of the elimination of the Incentive Distribution Rights in May, 2020</li> </ul>				

- (1) Changes described are after adjusting Q1-20 for items included in Appendix A to our First Quarter 2020 Results Earnings Release and realized gains and losses on derivatives (see slide 13 to this presentation for the Consolidated Adjusted Statement of Net Loss Reconciliation for Q1-20)
- (2) Days and percentage booked to-date include Aframax RSA, full service lightering (FSL) and non-pool voyage charters for all Aframax vessels
- (3) Days and percentage booked to-date include Aframax RSA, FSL and non-pool voyage charters for all LR2 vessels, whether trading in the clean or dirty spot market



# Consolidated Adjusted Statement of Net Income Reconciliation

Q1-20 vs. Q4-19

Three Months Ended Three Months Ended March 31, 2020 December 31, 2019 Reclass for Reclass for Realized Gains/ Realized Gains/ (in thousands of US dollars, except per share amounts) Losses Appendix A Appendix A Losses As Adjusted As Reported Items (1) on Derivatives (2) As Adjusted As Reported Items (1) on Derivatives (2) Revenues 574,054 (1,200)(49)572,805 570,285 3,948 1,097 575,330 (121.564)(121,564)(113.655) (113,655)Voyage expenses Net revenues 452.490 (1,200)(49)451,241 456.630 3.948 1,097 461,675 Vessel operating expenses (153,293)(153,293)(165,216)(165,216)Time charter hire expenses (27,056)(27,056)(31,174)(31,174)(241)Depreciation and amortization (72,917)(73,158)(71,083)(1,550)(147)(72,780)General and administrative expenses (18,277)(18,277)(17,588)(17,588)Write-down and loss on sale (94,606)94,606 (5,546)5,546 Gain on commencement of sales-type lease 44,943 (44,943)14,349 (14,349)Restructuring charges (2,388)2,388 (1,636)1,636 179,457 178,736 174,917 Income from vessel operations 128,896 50,851 (290)(4,769)950 Interest expense (62,520)262 (4,968)(67,226)(67,476)(3,684)(71,160)Interest income 2,803 2,803 1,397 1,397 Realized and unrealized (losses) gains on 18.222 derivative instruments (21,663)3,441 4.592 (6,217)1,625 Equity income 2,313 30,645 32.958 31,900 (4,835)27,065 (3,792)(3,792)(13,951)12,628 (1,323)Income tax expense Foreign exchange gain (loss) 6.646 (8,463)1,817 (10,721)9,612 1,109 Other - net (681)(681)(1,980)(1,980)Net income 52,002 91,517 143,519 122,497 6,419 128,916 Net income attributable to 13,520 non-controlling interests (101.807)(16,453)(118,260)(111,154)(97,634)**NET INCOME ATTRIBUTABLE TO** SHAREHOLDERS OF TEEKAY CORP. (49,805)75,064 25,259 11,343 19,939 31,282

0.25

0.11

#### The above provides a Normalized Income Statement by adjusting for the following:

Basic earnings per share

(0.49)



0.31

<sup>(1)</sup> removal of Appendix A items as documented in the Earnings Release

<sup>(2)</sup> putting the realized gains/losses to their respective line as if hedge accounting had applied

