# TEEKAY LNG PARTNERS

# Fourth Quarter 2006 Earnings Presentation

February 23, 2007





# **Forward Looking Statements**

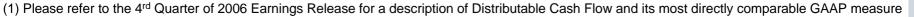
This release contains forward-looking statements (as defined in Section 21E of the Securities Exchange Act of 1934, as amended) which reflect management's current views with respect to certain future events and performance, including statements regarding: the Partnership's estimated financial results for 2007 and corresponding potential increases in cash distributions to unitholders; the Partnership's future growth prospects; the timing of the commencement of the RasGas II, RasGas 3, and Tangguh LNG projects; the timing of LNG and LPG newbuilding deliveries; and the Partnership's exposure to foreign currency fluctuations, particularly in Euros. The following factors are among those that could cause actual results to differ materially from the forward-looking statements, which involve risks and uncertainties, and that should be considered in evaluating any such statement: failure of Teekay GP L.L.C. to authorize increased cash distributions to unitholders; the unit price of equity offerings to finance acquisitions, changes in production of LNG or LPG, either generally or in particular regions; less than anticipated revenues or higher than anticipated costs or capital requirements; changes in trading patterns significantly affecting overall vessel tonnage requirements; changes in applicable industry laws and regulations and the timing of implementation of new laws and regulations; the potential for early termination of long-term contracts and inability of the Partnership to renew or replace long-term contracts; LNG and LPG project delays, shipyard production delays; the Partnership's ability to raise financing to purchase additional vessels or to pursue LNG or LPG projects; changes to the amount or proportion of revenues, expenses, or debt service costs denominated in foreign currencies; and other factors discussed in Teekay LNG's filings from time to time with the SEC, including its Report on Form 20-F for the fiscal year ended December 31, 2005. The Partnership expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Partnership's expectations with respect thereto or any change in events, conditions or circumstances on which any such statement is based.

# **Highlights**

- Declared a cash distribution of \$0.4625 for the fourth quarter of 2006 (\$1.85 annualized)
  - ▶ Record date: February 9<sup>th</sup> ▶ Payment date: February 14<sup>th</sup>
- ► Generated distributable cash flow of \$17.6<sup>(1)</sup> million, compared to \$15.7 million in 4Q05. Increase is primarily due to:
  - Acquisition of three Suezmax tankers in November 2005
- First RasGas II LNG carrier delivered on October 31, 2006
- Second RasGas II LNG carrier delivered on January 2, 2007
  - Remaining vessel delivering in first quarter of 2007

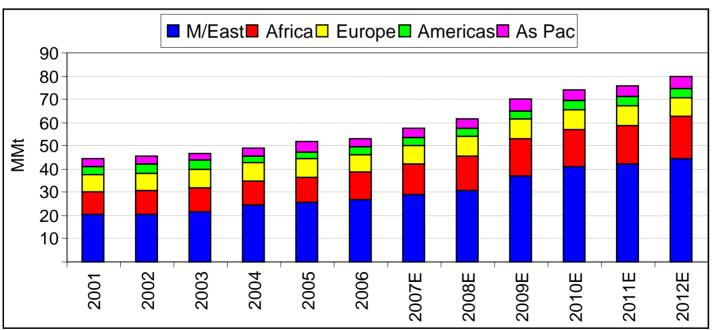
No equity issuance required!

- Acquired four Liquefied Petroleum Gas (LPG) carriers delivering between early-2007 and mid-2009:
  - Provides another growth platform for the Partnership
- Updated previously provided guidance for annualized cash distributions:
  - ▶ \$2.12 per unit (\$0.53 per quarter) commencing with the distribution relating to the second quarter of 2007



# **LPG Shipments: 7% Expected Annual Growth**

- Rapid growth in China and India will lead worldwide consumption of LPG
- As a by-product of natural gas production and liquefaction, LPG supply will increase with new LNG projects
  - Over half of the supply growth will originate from the Middle East
- Longer haul trades will develop as demand and supply increases, increasing the seaborne trade of LPG



**Seaborne Trade Outlook – Global LPG Exports** 



#### Distributable Cash Flow and Cash Distribution

|  |            | hree months ended |  |  |
|--|------------|-------------------|--|--|
| In thousands of U.S. dollars               |            | Dec. 31, 2006     |  |  |
| in thousands of 0.5. dollars               | <u>(ur</u> | naudited)         |  |  |
| Net loss                                   | \$         | (7,418)           |  |  |
| Add:                                       |            | ,                 |  |  |
| Foreign exchange loss                      |            | 15,137            |  |  |
| Depreciation and amortization              |            | 13,595            |  |  |
| Non-cash interest expense                  |            | 1,774             |  |  |
| Minority owners' share of DCF before       |            |                   |  |  |
| estimated maintenance capital expenditures | 6          | 506               |  |  |
| Less:                                      |            |                   |  |  |
| Estimated maintenance capital expenditures |            | 5,268             |  |  |
| Minority interest recovery                 |            | 723               |  |  |
| Income tax recovery                        |            | 9                 |  |  |
| Distributable Cash Flow (1)                | \$         | 17,594 A          |  |  |

| Quarterly Distribution   | \$<br>16,176   |
|--|----------------|
| (34,975,119 units x \$0.4625 / share)<br>General Partner 2% Distribution | 330            |
| Total Distribution   | \$<br>16,506 B |
| Coverage Ratio   | 1.07x =A/B     |

Please refer to the 4th Quarter of 2006 Earnings Release for a description of Distributable Cash Flow and a reconciliation to its most directly comparable GAAP financial measure.



## Q4 '06 vs. Q3 '06

Teekay LNG Partners L.P. Summary Consolidated Income Statement (Unaudited) In thousands of dollars

|                                     | Three Mon    |               |          |
|-------------------------------------|--------------|---------------|----------|
|                                     | December 31, | September 30, |          |
|                                     | 2006         | 2006          | Variance |
|                                     |              |               |          |
| Net Voyage Revenues (1)             | 48,962       | 46,033        | 2,929    |
| On anoting a Francisco              |              |               |          |
| Operating Expenses                  |              |               |          |
| Vessel operating expenses           | 10,540       | 9,532         | 1,008    |
| Depreciation and amortization       | 13,595       | 12,972        | 623      |
| General and administrative expenses | 4,254        | 2,864         | 1,390    |
|                                     | 28,389       | 25,368        | 3,021    |
| Income from Vessel Operations       | 20,573       | 20,665        | (92)     |
| Other Items                         |              |               |          |
| Interest expense                    | (24,196)     | (22,282)      | (1,914)  |
| Interest income                     | 10,664       | 9,881         | 783      |
| Income tax recovery                 | 9            | 180           | (171)    |
| Foreign exchange gain/(loss)        | (15,137)     | 3,752         | (18,889) |
| Other - net                         | 669          | 389           | 280      |
|                                     | (27,991)     | (8,080)       | (19,911) |
| Net income (loss)                   | (7,418)      | 12,585        | (20,003) |

<sup>(1)</sup> Net voyage revenues represents voyage revenues less voyage expenses, which comprise all expenses relating to certain voyages, including bunker fuel expenses, port fees, canal tolls and brokerage commissions. Net voyage revenues is not required by accounting principles generally accepted in the United States and should not be considered as an alternative to voyage revenues or any other indicator of the Partnership's performance required by accounting principles generally accepted in the United States. Please refer to Appendix A of this presentation for a reconciliation of this non-GAAP measure to the most directly comparable GAAP financial measure.



### **Balance Sheet**

| n thousands of U.S. dollars                                     |                         | As at Decemb | per 31, |              | As at September 30, |  |
|---|-------------------------|--------------|---------|--------------|---------------------|--|
| (unaudited)   | 2006                    |              |         |              | 2006                |  |
|   | TKLNG                   | RasGas 3     | Tangguh | Consolidated | Consolidated        |  |
|   | (excl RG 3 and Tangguh) |              |         |              | I                   |  |
| ASSETS  |                         |              |         |              | I                   |  |
| Cash and cash equivalents                                       | 28,871                  | -            | -       | 28,871       | 20,592              |  |
| Restricted cash related to newbuilding vessels to be delivered  | 293,409                 | -            | -       | 293,409      | 437,571             |  |
| Other current assets  | 15,937                  | -            | -       | 15,937       | 22,277              |  |
| Vessels and equipment   | 1,316,836               | -            | -       | 1,316,836    | 1,157,910           |  |
| Other assets Other assets                                       | 267,364                 | 145,395      | 86,252  | 499,011      | 258,926             |  |
| Total Assets  | 1,922,417               | 145,395      | 86,252  | 2,154,064    | 1,897,27            |  |
|   |                         |              |         |              |                     |  |
| LIABILITIES AND PARTNERS' EQUITY                                |                         |              |         |              | I                   |  |
| Accounts payable and accrued liabilities                        | 18,106                  | 528          | 34      | 18,668       | 21,474              |  |
| Unearned revenue  | 6,708                   | -            | -       | 6,708        | 7,307               |  |
| Advances from affiliate   | 31,573                  | 3,867        | 3,499   | 38,939       | 7,553               |  |
| Long-term debt*, net of restricted cash                         | 789,886                 | -            | -       | 789,886      | 629,564             |  |
| Long-term debt related to newbuilding vessels to be delivered * | 205,882                 | 60,458       | -       | 266,340      | 451,432             |  |
| Other long-term liabilities                                     | 147,197                 | -            | 2,100   | 149,297      | 44,287              |  |
| Minority interest   | 3,445                   | 80,133       | 82,151  | 165,729      | -                   |  |
| Partners' equity  | 719,620                 | 409          | (1,532) | 718,497      | 735,659             |  |
| Total Liabilities and Partners' Equity                          | 1,922,417               | 145,395      | 86,252  | 2,154,064    | 1,897,27            |  |

400,700

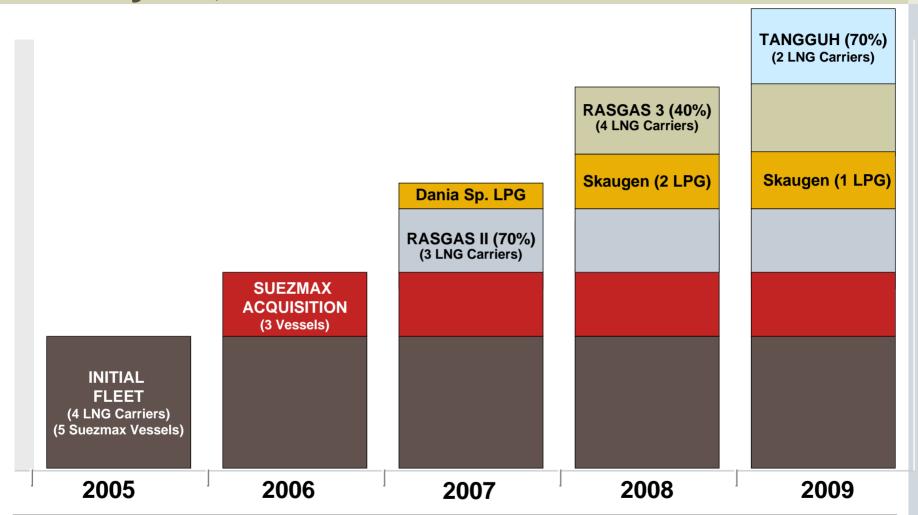
## **Net Debt to Capitalization\*\* = 52.1%**



<sup>\*</sup>including current portion of long-term debt

<sup>\*\*</sup>excluding debt and equity of Tangguh and RasGas 3. Please refer to Appendix B of this presentation for the calculation of Net Debt to Capitalization.

# Multi-year, Built-in Growth



This portfolio of projects puts us in a position to grow in 2007, 2008 and 2009



# TEEKAY LNG PARTNERS







# **Appendix A**

#### **Teekay LNG Partners L.P. Reconciliation of Non-GAAP Financial Measure** In thousands of dollars

|                     | Three Months Ended |               |  |
|---------------------|--------------------|---------------|--|
|                     | December 31,       | September 30, |  |
|                     | 2006               | 2006          |  |
| Voyage Revenues     | 49,402             | 46,696        |  |
| Voyage Expenses     | 440                | 663           |  |
| Net Voyage Revenues | 48,962             | 46,033        |  |

# Appendix B

#### **Reconcilation of Net Debt to Capitalization\***

| In thousands of U.S. dollars  | As at Dec. 31, 2006 (unaudited)            |        |
|---|--|--------|
| Cash Restricted cash - current Restricted cash - long-term Total cash and restricted cash | 28,871<br>55,009<br>615,749<br>699,629     | -<br>A |
| Current portion of long-term debt<br>Long-term debt<br>Total long-term debt               | 181,197<br>1,293,433<br>1,474,630          | В      |
| Net debt  | 775,001                                    | C=B-A  |
| Minority Interest (RG II) Partners' equity Net debt Total capitalization                  | (6,081)<br>719,620<br>775,001<br>1,488,540 | С      |
| Net debt<br>Total capitalization  | 775,001<br>1,488,540                       |        |
| Net debt to capitalization  * Excluding debt and equity of Tangguh and RG 3.              | 52.1%                                      | =C/D   |