# TEEKAY LNG PARTNERS L.P.

# RECONCILIATION OF NON-GAAP FINANCIAL MEASURES

(in thousands of U.S. dollars)

# **Three Months Ended March 31, 2012**

# (unaudited)

	Liquefied Gas Segment	Conventional Tanker Segment	Total
Voyage revenues	70,733	28,483	99,216
Voyage expenses	36	307	343
Net voyage revenues <sup>(1)</sup>	70,697	28,176	98,873

# **Three Months Ended March 31, 2011**

# (unaudited)

	Liquefied Gas Segment	Conventional Tanker Segment	Total
Voyage revenues	65,793	27,426	93,219
Voyage expenses	9	361	370
Net voyage revenues <sup>(1)</sup>	65,784	27,065	92,849

<sup>(1)</sup> Net voyage revenues represents voyage revenues less voyage expenses, which comprise all expenses relating to certain voyages, including bunker fuel expenses, port fees, canal tolls and brokerage commissions. Net voyage revenues is included because certain investors use this data to measure the financial performance of shipping companies. Net voyage revenues is not required by accounting principles generally accepted in the United States and should not be considered as an alternative to voyage revenues or any other indicator of the Partnership's performance required by accounting principles generally accepted in the United States.

#### TEEKAY LNG PARTNERS L.P.

#### RECONCILIATION OF NON-GAAP FINANCIAL MEASURES CONTINUED

(in thousands of U.S. dollars)

#### Three Months Ended March 31, 2012

#### (unaudited)

	Liquefied Gas Segment	Conventional Tanker Segment	Total
Income from vessel operations	38,121	8,472	46,593
Depreciation and amortization	17,238	7,395	24,633
Tangguh LNG revenue accounted for as direct financing leases	(11,578)	-	(11,578)
Tangguh LNG cash flow from time-charter contracts	13,051	-	13,051
Realized loss on Toledo Spirit derivative contract	-	(32)	(32)
Cash flow from vessel operations from consolidated vessels <sup>(1)</sup>	56.832	15.835	72,667

# Three Months Ended March 31, 2011

# (unaudited)

	Liquefied Gas Segment	Conventional Tanker Segment	Total
Income from vessel operations	36,259	7,108	43,367
Depreciation and amortization	15,124	7,225	22,349
Tangguh LNG revenue accounted for as direct financing leases	(10,799)	-	(10,799)
Tangguh LNG cash flow from time-charter contracts	12,158	-	12,158
Cash flow from vessel operations from consolidated vessels <sup>(1)</sup>	52,742	14,333	67,075

<sup>(1)</sup> Cash flow from vessel operations from consolidated vessels represents income from vessel operations before (a) depreciation and amortization expense and (b) adjusting for direct financing leases to a cash basis. The Partnership's only direct financing leases for the periods indicated relate to the Partnership's 69% interest in two LNG carriers, the Tangguh Sago and Tangguh Hiri. The Partnership's cash flow from vessel operations from consolidated vessels does not include the Partnership's cash flow from vessel operations from its equity-accounted joint ventures. Cash flow from vessel operations is included because certain investors use cash flow from vessel operations to measure a company's financial performance, and to highlight this measure for the Partnership's consolidated vessels. Cash flow from vessel operations from consolidated vessels is not required by accounting principles generally accepted in the United States and should not be considered as an alternative to net income or any other indicator of the Partnership's performance required by accounting principles generally accepted in the United States.

# TEEKAY LNG PARTNERS L.P. EQUITY ACCOUNTED JOINT VENTURES

#### RECONCILIATION OF NON-GAAP FINANCIAL MEASURES CONTINUED

(in thousands of U.S. dollars)

	Three Months Ended March 31, 2012 (unaudited)		Three Months Ended March 31, 2011 (unaudited)	
	At 100%	Partnership's Portion <sup>(1)</sup>	At 100%	Partnership's Portion <sup>(1)</sup>
Voyage revenues	78,692	32,900	35,561	15,325
Voyage expenses	163	65	2	1
Vessel operating expenses	15,691	6,686	7,568	3,351
Depreciation and amortization	6,657	3,404	2,700	1,349
General and administrative	2,260	1,034	502	201
Income from vessel operations of equity accounted				
vessels	53,921	21,711	24,789	10,423
Interest expense	(21,825)	(8,382)	(8,295)	(3,517)
Realized and unrealized gain on derivative				
instruments	9,522	3,028	1,651	661
Other income - net	919	691	993	490
Other items	(11,384)	(4,663)	(5,651)	(2,366)
Net income / equity income of equity accounted				
vessels	42,537	17,048	19,138	8,057
Income from vessel operations	53,921	21,711	24,789	10,423
Depreciation and amortization	6,657	3,404	2,700	1,349
Revenue accounted for as direct financing leases	(50,240)	(18,363)	(24,556)	(9,822)
Cash flow from time-charter contracts	56,938	20,810	27,464	10,985
Amortization of in-process revenue contracts	(2,650)	(1,376)	27,707	10,703
Cash flow from vessel operations from equity	(2,030)	(1,370)	<u>-</u>	
1 1 7	64.626	26 196	20.207	12,935
accounted vessels(2)	64,626	26,186	30,397	1

<sup>(1)</sup> The Partnership's equity accounted investments for the three months ended March 31, 2012 and 2011 include the Partnership's 40 percent interest in Teekay Nakilat (III) Corporation, which owns four LNG carriers and the Partnership's 50 percent interest in the Excalibur and Excelsior Joint Ventures, which owns one LNG carrier and one regasification unit. The Partnership's equity accounted investment for the three months ended March 31, 2012 also includes the Partnership's 33 percent interest in four LNG carriers that were delivered in mid-2011 through early 2012 servicing the Angola LNG Project; and the Partnership's 52 percent interest in MALT LNG Holdings ApS, the joint venture between the Partnership and Maurbeni Corporation, which acquired six LNG carriers on February 28, 2012.

<sup>(2)</sup> Cash flow from vessel operations from equity accounted vessels represents income from vessel operations before (a) depreciation and amortization expense, (b) amortization of in-process revenue contracts and (c) adjusting for direct financing leases to a cash basis. Cash flow from vessel operations from equity accounted vessels is included because certain investors use cash flow from vessel operations to measure a company's financial performance, and to highlight this measure for the Partnership's equity-accounted joint ventures. Cash flow from vessel operations from equity accounted vessels is not required by accounting principles generally accepted in the United States and should not be considered as an alternative to equity income or any other indicator of the Partnership's performance required by accounting principles generally accepted in the United States.