

# **Forward Looking Statements**

This presentation contains forward-looking statements which reflect management's current views with respect to certain future events and performance, including statements regarding: the timing and completion of Teekay Parent's financing initiatives and their impact on Teekay Parent's financial position, including, among other things, plans to refinance existing debt, obtain new debt, sell Teekay Parent's interest in its Prelude Infield Support Vessel Tugs joint venture and issue equity securities; the timing and completion of financing initiatives to address Teekay Offshore's medium-term funding needs and their impact on Teekay Offshore's financial position, including, among other things, plans to refinance and access additional debt, extend the maturities to late-2018 for two NOK senior unsecured bonds, issue equity securities and defer deliveries of two units for maintenance and safety (UMS); Teekay Parent's expectations for performance in the second quarter; the impact of the long-term plant financing for the Yamal LNG Project on the financing of Teekay LNG's ARC7 Ice-Class LNG carrier newbuildings; the impact on Teekay Tankers' debt maturity profile and financial flexibility as a result of the \$900 million long-term debt facility; expectations regarding positive tanker market fundamentals; the sale of the *Hamilton Spirit*; the impact of growth projects on Teekay's future cash flow from vessel operations; the replacement of the Arendal Spirit UMS gangway and timing of recommencing operations; the timing and completion of negotiating contract extensions; and future chartering of the Varg FPSO. The following factors are among those that could cause actual results to differ materially from the forward-looking statements, which involve risks and uncertainties, and that should be considered in evaluating any such statement: Teekay Parent's ability to complete its financing initiatives; Teekay Offshore's ability to complete its financing initiatives; failure of lenders, bondholders, investors or other third parties to approve or agree to the proposed terms of the financing initiatives of Teekay Parent and Teekay Offshore; any failure to achieve or any delay in achieving expected benefits of such financing initiatives; changes in production of, or demand for oil, petroleum products, LNG and LPG, either generally or in particular regions; greater or less than anticipated levels of newbuilding orders or greater or less than anticipated rates of vessel scrapping; changes in trading patterns significantly affecting overall vessel tonnage requirements; changes in applicable industry laws and regulations and the timing of implementation of new laws and regulations; changes in the typical seasonal variations in tanker charter rates; changes in the offshore production of oil or demand for shuttle tankers, FSOs, FPSOs, UMS, and towage vessels; changes in oil production and the impact on the Company's tankers and offshore units; fluctuations in global oil prices; trends in prevailing charter rates for the Company's vessels and offshore unit contract renewals; the potential for early termination of long-term contracts and inability of the Company to renew or replace long-term contracts; the inability of charterers to make future charter payments; potential shipyard and project construction delays, newbuilding specification changes or cost overruns; costs relating to projects; potential delays related to the Arendal Spirit UMS recommencing operations; failure by Teekay Offshore to secure a new charter contract for the Varg FPSO; delays in commencement of operations of FPSO and FSO units at designated fields; changes in the Company's expenses; and other factors discussed in Teekay Parent's filings from time to time with the SEC, including its Report on Form 20-F for the fiscal year ended December 31, 2015. The Company expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with respect thereto or any change in events, conditions or circumstances on which any such statement is based.



# **Recent Highlights**

- Generated consolidated CFVO¹ of \$359 million in Q1-16, an increase of 12 percent from Q1-15
- Reported adjusted net loss<sup>1</sup> of \$6 million, or \$0.08 per share, in Q1-16, compared to adjusted net income<sup>1</sup> of \$16 million, or \$0.22 per share, in Q1-15
- Declared Q1-16 cash dividend of \$0.055 per share
- Nearing completion of financing initiatives to address Teekay Offshore's 2016 and 2017 funding requirements and further strengthen Teekay Parent's financial position





## **Recent Daughter Highlights**

### **Teekay Offshore Partners**

- Generated CFVO¹ of \$166 million in Q1-16, an increase of 22% from Q1-15
- Declared Q1-16 cash distribution of \$0.11 per unit distribution coverage ratio of 5.16x
- Financial initiatives expected to address near and medium-term debt maturities; and \$1.6 billion of growth projects fully financed through 2018<sup>2</sup>
- Implementing cost reduction plan expected to save over \$30 million per year

### **Teekay LNG Partners**

- Generated CFVO¹ of \$114 million in Q1-16, a decrease of 4% from Q1-15
- Declared Q1-16 cash distribution of \$0.14 per unit distribution coverage ratio of 4.79x
- First MEGI LNG carrier newbuild commenced 5-year charter contract with Cheniere Energy
- TGP is making significant progress towards financing growth projects

### Teekay Tankers

- Generated free cash flow<sup>1</sup> of \$66 million, or \$0.42 per share, in Q1-16, compared to \$53 million, or \$0.46 per share, in Q1-15
- Declared Q1-16 cash dividend of \$0.09 per share (based on 30% of adjusted net income)
- Decreased net debt<sup>1</sup> by ~\$50 million during Q1-16
- Positive tanker fundamentals expected to continue through 2016



See Teekay Offshore's, Teekay LNG's and Teekay Tankers' Q1-16 earnings releases for explanations and reconciliations of these non-GAAP financial measures to the most directly comparable financial measures under GAAP.

Excludes two UMS newbuildings. Teekay Offshore is currently in discussions to defer delivery of both units

# **Summary of TK Parent's Financing Initiatives**

Will further de-lever Teekay Parent's balance sheet and increase liquidity and is on track for completion in June 2016

	Initiative	Status
	<ul> <li>\$150 million Equity Margin Loan Revolver (an increase from \$36 million available as of March 31, 2016)</li> </ul>	<ul> <li>\$50 million facility secured by VLCC already completed</li> </ul>
Banks	<ul> <li>Between \$113 and \$150 million facility secured by three FPSOs (Petrojarl Banff, Petrojarl Foinaven, and Hummingbird Spirit)</li> </ul>	<ul> <li>Commitments received for Equity Margin Revolver refinancing</li> </ul>
	\$50 million facility secured by the Shoshone Spirit VLCC	<ul> <li>Majority of banks committed to FPSO refinancing</li> </ul>
Equity Holders	• \$100 million in common equity	Signed share purchase agreements on May 18, 2016
Capex	\$8 million from sale of Teekay Parent's 50% interest in its Prelude Infield Support Vessel Tugs JV with KOTUG	Agreed to sell 50% interest to JV Partner, Kotug

March 31, 2016	Pre-Financing Plan	Pro forma Financing Plan	
Teekay Parent Net debt / Estimated Value <sup>(1)</sup>	48%	41%	
Teekay Corp Liquidity (\$ million) <sup>(2)</sup>	\$148	\$335	



Based on Teekay Parent's Net Debt (Gross debt minus cash and cash equivalents and restricted cash) divided by the estimated value of Teekay Parent's assets of approximately \$1.4 billion (see slide 10 for further support). Post-Financing is pro forma for financing plan initiatives

Teekay Parent liquidity includes cash and cash equivalents and undrawn revolving credit facilities. Post-Financing is pro forma for financing plan initiatives assuming \$150 million for the FPSO debt facility.

# **Summary of TOO's Financing Initiatives**

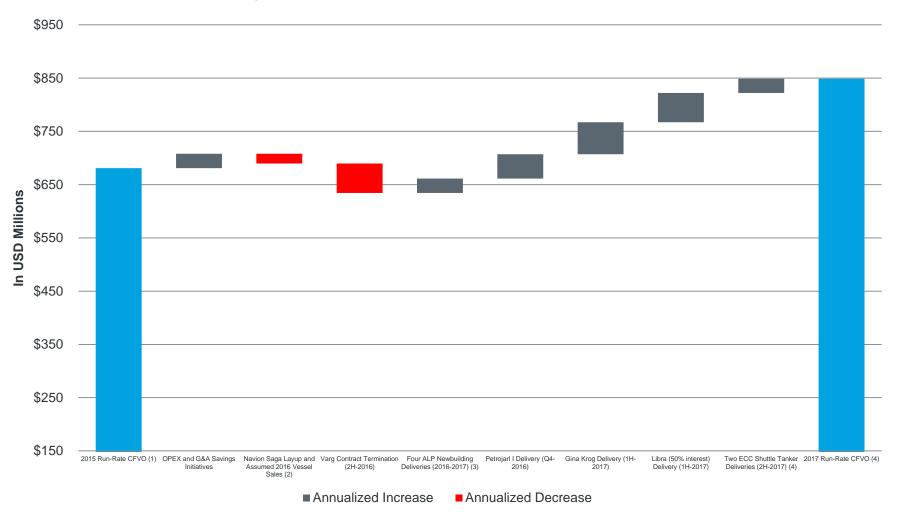
Addresses near and medium-term debt maturities and growth projects through 2018<sup>1</sup> fully financed: and on track for completion in June 2016

	Initiative	Status
	\$250 million debt facility for the East Coast Canada shuttle tanker project	\$35 million of new loan financing already completed
Banks	<ul> <li>\$40 million debt facility on un-mortgaged vessels (six shuttle tankers and FSO units)</li> </ul>	<ul> <li>Commitments received for all other new loan financings</li> </ul>
	<ul> <li>\$35 million from an increased debt facility on two shuttle tankers</li> <li>\$75 million refinancing for the Varg FPSO</li> </ul>	Majority of banks committed to Varg FPSO refinancing
Norwegian	<ul> <li>Jan 2017 Bond – New maturity Nov 2018 with 30% amortization in Oct 2016 and Oct 2017</li> </ul>	<ul> <li>Commitments received from 67% and 53% of the 2017 and 2018 bondholders, respectively (require 66.7% support of those voting)</li> </ul>
Bondholders	Jan 2018 Bond – New maturity Dec 2018 with 20% amortization in Jan 2018	<ul> <li>Summons circulated to all bondholders for final vote in early-June</li> </ul>
Equity Holders	\$200 million in preferred units (with warrant structure)	In advanced discussions with investors
Capex	<ul> <li>In discussions to defer the delivery of the two remaining UMS newbuildings, which would result in capex deferral of approximately \$400 million</li> <li>Sale of two conventional tankers in Q4-15 and the sale-leaseback of the two remaining conventional tankers in Q1-16</li> </ul>	<ul> <li>UMS shipyard contract amendment in documentatio</li> <li>Conventional tanker sales completed, adding approximately \$60 million in liquidity</li> </ul>



### **TOO's CFVO Continues to Grow**

### **Proportionally Consolidated Estimated Run-Rate CFVO**

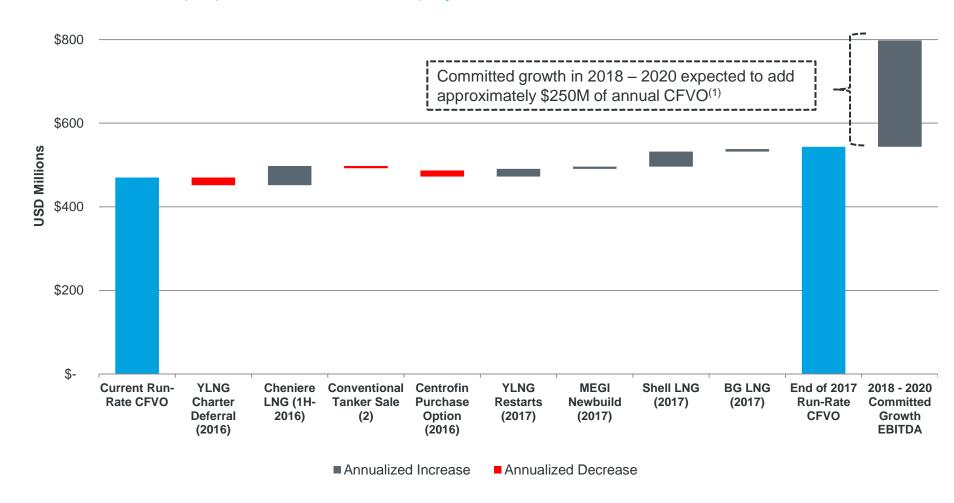




- 1) Annualized for Knarr FPSO and Arendal Spirit deliveries, Navigator Spirit and SPT Explorer sales and shuttle tanker contract expirations during 2015
- 2) Assumes vessel sales: Fuji Spirit (completed), Kilimanjaro Spirit (completed) and Navion Europa
- (3) Assumes ALP vessels chartered at current market rates
- Excludes 1 East Coast Canada (ECC) shuttle tanker newbuilding delivering in early 2018 and 2 unchartered UMS units

### **TGP's CFVO Continues to Grow**

Includes TGP's proportionate share of equity-accounted investment CFVO



CFVO expected to grow moderately through 2017, with majority of growth coming in 2018 - 2020



### **Phased Approach to Value Creation**

Return Teekay Corp to a high dividend GP

- 1. Complete financing initiatives with the goal of building liquidity and strengthening balance sheets
  - Majority of financial commitments secured and final completion expected in June 2016
- 2. Optimize asset portfolio and balance sheets across Teekay Group
  - Asset sales, redeployment of assets, refinancing and/or repurchasing bonds, etc.
- 3. Increase TGP and TOO cash distributions
  - Greater capacity to increase Teekay Corp dividend driven by GP IDRs



# Neither the GP Option Value Nor Recovery in MLP Daughter Company Share Prices Currently Priced In

\$ Millions

Teeky Corp Assets	Pre-distribution cut September 30, 2015	May 18, 2016	
FPSO Assets <sup>(1)</sup>	\$350	\$300	
Conventional Tanker Asset <sup>(1)</sup>	85	75	
JVs and Other Investments(2)	125	225	
FMV of Teekay Corp Fleet	560	600	
Teekay Corp Equity Investments			
Teekay LNG	\$646	\$366	
Teekay Offshore	600	221	
Teekay Tankers	307	157	
Tanker Investments	32	19	
Sevan Marine	43	60	
GP Value	1,167 <sup>(3)</sup>	22 <sup>(4)</sup>	
Total Equity Investments	2,794	845	
Estimated Value of Teekay Corp	3,561	1,445	
Less: Teekay Corp Net Debt <sup>(5)</sup>	(682)	(594)	
Teekay Corp NAV	2,879	851	
Number of Outstanding Shares (millions)	73	85 <sup>(6)</sup>	
Teekay Corp NAV per Share	\$39.43	\$10.03	

<sup>1)</sup> Management estimates at the time (FPSO values based on estimated cash flows expected to be generated over remaining life of each asset)

<sup>2)</sup> Includes loans to TOO of \$100 million and \$200 million as of September 30, 2015 and December 31, 2015, respectively

Assumed value calculated by annualizing Q3-15 GP cash flows of approximately \$17.2M multiplied by estimated median Price / Distributable Cash Flow for publicly-traded GPs of approximately 17x Assumed value calculated by annualizing Q1-16 GP cash flows of approximately \$0.5M multiplied by estimated median Price / Distributable Cash Flow for publicly-traded GPs of approximately 12x

Teekay Parent's Net Debt (total debt minus cash and cash equivalents and restricted cash) as of September 30, 2015 and March 31, 2016 pro forma for the recent \$100 million common equity offering priced

Pro forma for the recent \$100 million common equity offering priced on May 18, 2016.

# Financial Appendices

### **Consolidated Adjusted Statement of (Loss) Income**

Q1-16 vs. Q4-15

(\$'000's, except per share amounts)	Q1-16 Adjusted*	Q4-15 Adjusted*	Comments
Net revenues	595,803	663,323	Decrease primarily due to the <i>Foinaven</i> FPSO annual recognition of operation and oil price tariff revenue in Q4-15, production bonus recorded in Q4-15 relating to the <i>Voyageur Spirit</i> FPSO, offhire due to the temporary loss of two mooring lines on <i>Banff</i> FPSO in Q1-16, no CAPEX rate earned for part of the quarter on <i>Petrojarl Varg</i> FPSO in Q1-16, and lower average tanker spot rates earned in Q1-16.
Vessel operating expenses	(217,734)	(246,075)	Decrease primarily related to lower maintenance costs for the <i>Petrojarl Varg FPSO</i> , cost savings relating to repairs & maintenance on the <i>Hummingbird FPSO</i> and general timing of repairs & maintenance and crew costs across the fleet, partially offset by higher repairs and maintenance costs for the <i>Banff FPSO</i> due to weather-related incident in Q1-16.
Time charter hire expense	(39,603)	(40,267)	Decrease primarily due to redelivery of several vessels, reduced costs by bringing full services lightering activities in-house and fewer in-chartered vessels, partially offset by full quarter operations of the <i>SN Olivia</i> delivered in Q4-15.
Depreciation and amortization	(139,822)	(137,785)	Increase primarily due to full quarter amortization of 14 vessels which completed their dry dock in Q4-15 and the change in the estimated useful life of several of our older shuttle tankers in TOO from 25 to 20 years, partially offset by the <i>Fuji Spirit</i> and <i>Kilimanjaro Spirit</i> being classified as held for sale in Q4-15.
General and administrative expenses	(35,580)	(35,915)	Consistent with the prior quarter.
Income from vessel operations	163,064	203,281	
Net interest expense	(94,454)	(95,274)	Decrease primarily due to lower average balance on the TKC Equity Margin Loan as a result of repayments in Q4-15.
Equity Income	19,434	23,298	Decrease primarily due to lower income from TIL due to the sale of two vessels in Q1-16, lower average spot rates earned in TIL in Q1-16 and lower revenues from the <i>Marib Spirit</i> and <i>Arwa Spirit</i> in Q1-16.
Income tax (expense) recovery	(1,076)	1,791	Increase in income tax expense primarily due to higher freight tax accruals in Q1-16 and reversals of certain tax accruals in Q4-15.
Other - net	150	1,744	
Net income	87,118	134,840	
Less: Net income attributable to non-controlling interest	(93,291)	(105,032)	Decrease primarily due to lower earnings in TOO, TGP and TNK.
Net (loss) income attributable to shareholders of Teekay Corp.	(6,173)	29,808	
Basic (loss) earnings per share	(80.0)	0.41	



# **Q2 2016 Outlook – Teekay Consolidated**

<b>42 -0:0</b>	Cancer Toomay Condensation
Income Statement Item	Q2 2016 Outlook (expected changes from Q1-16)
Net Revenues	<ul> <li>Teekay Parent:</li> <li>\$1.5m increase from Banff FPSO from 23 off-hire days in Q1-16</li> <li>\$2m decrease from S&amp;P fees on the sale of two VLCCs in Tanker Investments in Q1-16</li> <li>Teekay Offshore:</li> <li>\$9m decrease from an estimated two months off-hire relating to the gangway damage on the Arendal Spirit UMS</li> <li>\$4m decrease from a full quarter without a capital rate earned on the Petrojarl Varg FPSO</li> <li>\$3m decrease from fewer CoA days in the shuttle tanker fleet in Q2-16</li> <li>Teekay LNG – \$5m increase due to a full quarter of time-charter out on the Creole Spirit which commenced in March 2016</li> <li>Teekay Tankers:</li> <li>Decrease of approximately 200 net spot revenue days in TNK mainly due to redeliveries of five net in-chartered vessels in Q2-16</li> <li>Approximately 60% of Q2-16 spot revenue days for Aframaxes and Suezmaxes fixed at \$24,000/day and \$33,800/day, respectively, compared to \$27,500/day and \$35,800/day, respectively, in Q1-16</li> </ul>
Vessel Operating Expenses (OPEX)	<ul> <li>Teekay Parent – \$2m decrease from lower maintenance for the FPSO fleet</li> <li>Teekay Offshore – \$2m decrease primarily related to the sale of two conventional tankers in Q1-16</li> <li>Teekay Tankers – \$2m increase from the timing of maintenance activities</li> <li>Teekay LNG – \$2m increase primarily from timing of maintenance activities</li> </ul>
Time-Charter Hire Expense	<ul> <li>Teekay Offshore – \$2m increase due to a full quarter of impact of the sale-leaseback of two conventional tankers</li> <li>Teekay Tankers – \$5m decrease due to redeliveries of five net in-chartered vessels in Q2-16</li> </ul>
Depreciation and Amortization	<ul> <li>Teekay Offshore – \$4m increase due to a revision in the estimated useful life of the shuttle tanker fleet in Q1-16 (which was included in Appendix A in Q1-16)</li> <li>Teekay LNG - \$1m increase due to the delivery of the <i>Creole Spirit</i> in Q1-16</li> </ul>
General & Administrative	Expected to range from \$31m to \$33m on a consolidated basis
Net Interest Expense	Teekay LNG – \$2m increase due to the delivery of the Creole Spirit in Q1-16
Equity Income	Teekay Offshore – decrease of \$2m due to lower revenues from the maintenance bonus on the Itajai FPSO in Q1-16
Income Tax Expense	Expected to be approximately \$2.5m on a consolidated basis
Non-controlling Interest Expense	Expected to decrease by \$29m to \$31m due to lower forecasted results in Teekay Offshore and Teekay Tankers



# **Teekay Parent Free Cash Flow (FCF)**

Q1-16 vs. Q4-15

(\$'000's, except per share amounts)

GPCO	Q1-16	Q4-15
LP Distributions	7,732	7,732
GP Distributions	467	467
Other dividends	3,635	4,846
Total Daughter Distributions	11,834	13,045
Less:		
Corporate G&A	(4,951)	(4,174)
Teekay Parent GPCO Cash Flow	6,883	8,871

OPCO OPCO	Q1-16	Q4-15
CFVO	(5,957)	20,835
Net Interest expense	(14,737)	(15,708)
Dry-docking expense		(5,069)
Teekay Parent OPCO Cash Flow	(20,694)	58

Teekay Parent Free Cash Flow	(13,811)	8,929
Teekay Parent Free Cash Flow per share	(0.19)	0.12
Declared dividend per share	0.055	0.055
Coverage Ratio	N/A	2.18x
Teekay weighted average outstanding shares	72,742,426	72,708,463



# Forecast Assumptions – Vessel Deliveries and Sales

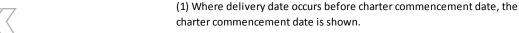
Project	Vessel Type	TGP Ownership Interest	Estimated Delivery (1
Cheniere LNG Newbuilding #1	LNG	100%	Q1-2016
Cheniere LNG Newbuilding #2	LNG	100%	Q3-2016
Exmar LPG Newbuilding #1	LPG	50%	Q1-2016
Exmar LPG Newbuilding #2	LPG	50%	Q2-2016
Exmar LPG Newbuilding #3	LPG	50%	Q4-2016
Exmar LPG Newbuilding #4	LPG	50%	Q1-2017
Exmar LPG Newbuilding #5	LPG	50%	Q2-2017
Exmar LPG Newbuilding #6	LPG	50%	Q1-2018
Exmar LPG Newbuilding #7	LPG	50%	Q1-2018
MEGI Newbuilding (DSME)	LNG	100%	Q1-2017
Shell LNG Newbuilding #1	LNG	100%	Q3-2017
Shell LNG Newbuilding #2	LNG	100%	Q4-2017
Shell LNG Newbuilding #3	LNG	100%	Q1-2018
Shell LNG Newbuilding #4	LNG	100%	Q2-2018
Shell LNG Newbuilding #5	LNG	100%	Q3-2018
BG LNG Newbuilding #1	LNG	30%	Q3-2017
BG LNG Newbuilding #2	LNG	30%	Q1-2018
BG LNG Newbuilding #3	LNG	20%	Q2-2018
BG LNG Newbuilding #4	LNG	20%	Q1-2019
BP LNG	LNG	100%	Q1-2019
MEGI Newbuilding (Hyundai)	LNG	100%	Q1-2019
Bahrain FSU	FSU	100%	Q2-2018
Bahrain Terminal	Regas Terminal	30%	Q3-2018
Yamal LNG #1	LNG	50%	Q1-2018
Yamal LNG #2	LNG	50%	Q4-2018
Yamal LNG #3	LNG	50%	Q4-2019
Yamal LNG #4	LNG	50%	Q4-2019
Yamal LNG #5	LNG	50%	Q1-2020
Yamal LNG #6	LNG	50%	Q1-2020

### **Assumed Vessel Sales:**

1 x Suezmax - Q4-2017

1 x Suezmax - Q3-2018

1 x Handymax - Q3-2019





### Consolidated Adjusted Statement of (Loss) Income

Q1-16

### Three Months Ended March 31, 2016

(in thousands of US dollars, except per share amounts)	As Reported	Appendix A	Reclass for Realized Gains/ Losses on Derivatives (2)	As Adjusted
Perenues		• • • • • • • • • • • • • • • • • • • •		-
Revenues	641,108 (31,590)	(13,715)	-	627,393
Voyage expenses Net revenues	609,518	(13,715)	<u>-</u>	(31,590) 595,803
Netrevenues	009,510	(13,713)	_	393,003
Vessel operating expenses	(215,861)	365	(2,238)	(217,734)
Time charter hire expenses	(39,603)	-	-	(39,603)
Depreciation and amortization	(144,157)	4,335	-	(139,822)
General and administrative expenses	(32,967)	-	(2,613)	(35,580)
Loss on sale of vessels and equipment	(27,619)	27,619	-	-
Restructuring charges	(13,986)	13,986	-	-
Income from vessel operations	135,325	32,590	(4,851)	163,064
Interest expense	(72,203)	4,547	(28,120)	(95,776)
Interest income	1,322	-	-	1,322
Realized and unrealized losses on				
derivative instruments	(107,621)	79,589	28,032	-
Equity income	15,417	4,017	-	19,434
Income tax expense	(1,076)	-	-	(1,076)
Foreign exchange loss	(10,514)	5,575	4,939	-
Other - net	150	-	<u>-</u>	150
Net (loss) income	(39,200)	126,318	-	87,118
Less: Net income attributable to non-controlling interests	(9,584)	(83,707)	<u> </u>	(93,291)
NET LOSS ATTRIBUTABLE TO STOCKHOLDERS OF TEEKAY CORP.	(48,784)	42,611	<u>-</u>	(6,173)
Basic loss per share	(0.67)			(0.08)



<sup>1</sup> Please refer to Appendix A in the Q1-16 earnings release for a description of Appendix A items.

<sup>2</sup> Please refer to footnote (3) to the Summary Consolidated Statements of (Loss) Income in the Q1-16 earnings release.

## **Consolidated Adjusted Statement of Income**

Q4-15

Three Months Ended December 31, 2015

Reclass for

(in thousands of US dollars, except per share amounts)	As Reported	Appendix A Items (1)	Realized Gains/ Losses on Derivatives (2)	As Adjusted
Revenues	700,106	(491)	-	699,615
Voyage expenses	(36,292)	-	-	(36,292)
Net revenues	663,814	(491)	-	663,323
Vessel operating expenses	(244,810)	593	(1,858)	(246,075)
Time charter hire expenses	(40,267)	-	-	(40,267)
Depreciation and amortization	(137,785)	-	-	(137,785)
General and administrative expenses	(32,478)	-	(3,437)	(35,915)
Asset impairments	(55,645)	55,645	-	-
Loss on sale of vessels and equipment	(177)	177	-	-
Restructuring charges	(1,639)	1,639	-	-
Income from vessel operations	151,013	57,563	(5,295)	203,281
Interest expense	(66,285)	1,413	(31,500)	(96,372)
Interest income	1,098	-	-	1,098
Realized and unrealized gains on				
derivative instruments	27,101	(58,480)	31,379	-
Equity income	27,226	(3,928)	-	23,298
Income tax recovery	18,974	(17,183)	-	1,791
Foreign exchange gain	2,117	(7,533)	5,416	-
Other - net	1,744	-	-	1,744
Net income Less: Net income attributable to non-controlling	162,988	(28,148)	-	134,840
interests	(124,750)	19,718		(105,032)
NET INCOME ATTRIBUTABLE TO STOCKHOLDERS OF TEEKAY CORP.	38,238	(8,430)	<u> </u>	29,808
Basic earnings per share	0.53			0.41



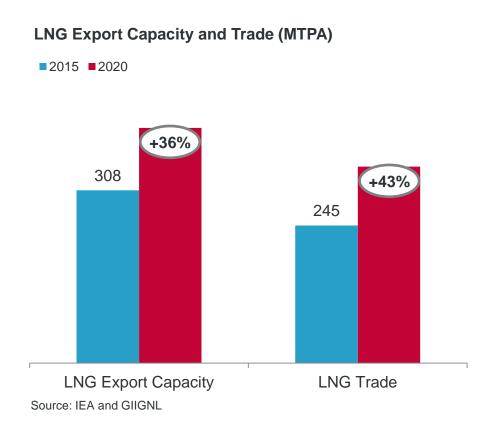
<sup>1</sup> Please refer to Appendix A in the Q4-15 earnings release for a description of Appendix A items.

<sup>2</sup> Please refer to footnote (3) to the Summary Consolidated Statements of Income (Loss) in the Q4-15 earnings release.

# **Business Appendices**

### Medium-Term LNG Growth Projected to Remain on Track

- Increase in LNG fleet capacity has put downward pressure on nearterm rates
  - Capacity has increased 25% since the start of 2013
  - LNG trade increased < 5% over the same time
- Longer-term, however, LNG export capacity is projected to increase by 36% by 2020
- LNG trade is projected to increase by 43% by 2020

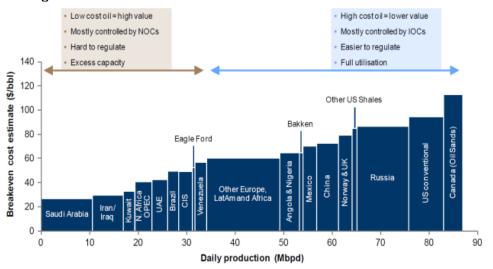


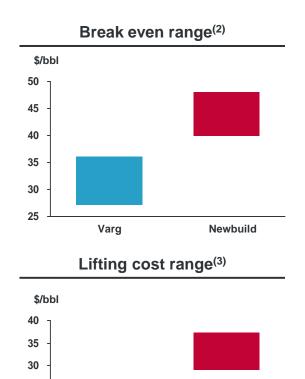
Medium-term growth of LNG trade projected to be driven by increasing LNG export capacity



# Redeployment of Existing FPSOs Economic Below \$30/bbl Oil Price

- Redeployment FBUC<sup>(1)</sup> typically 25-50% of newbuild
- Reuse of existing asset offers significantly lower break-even and lifting cost than comparable newbuild solution for the same field development
- With limited modifications TOO can offer an oil price or production linked tariff, which can make marginal fields economical at oil prices in the low \$20/bbl range





25

20

15

10

Varq

Source: Alliance Bernstein

(1) FBUC = Fully built-up cost

Newbuild

Example based on 60M bbl over 7 years with cost spread representing different specifications and investments to achieve the same production. Assumes full depreciation of drilling and subsea, umbilicals, risers and flowlines ("SURF") CAPEX over the 7 year term Example lifting cost based on 30,000bbl/d average production. Lifting cost refers to the total daily running costs of producing oil after drilling is complete, including FPSO cost (lease and operate), oil company's production support, logistics and supply, standby and other daily costs

### Tanker Demand has Continued to Grow

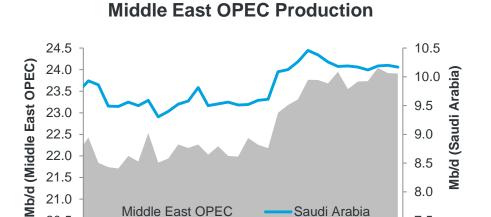
Saudi Arabia

Aug-15

7.5

Feb-16

High oil supply and demand, combined with low oil and bunker prices

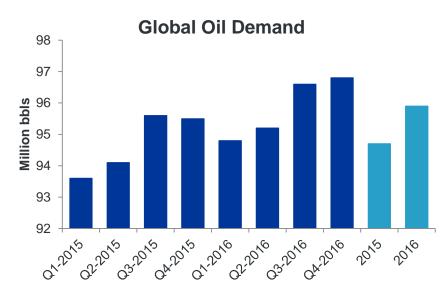


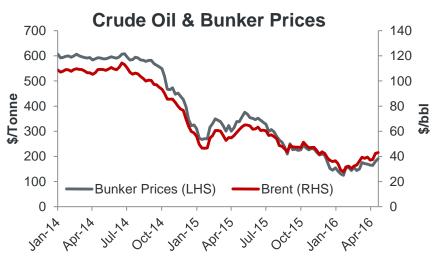
Feb-15

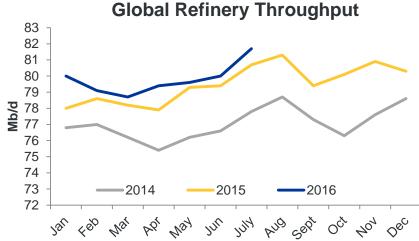
Middle East OPEC

Aug-14

Feb-14









20.5

Aug-13

### **Strategic Customer Relationships**

Teekay benefits from strong relationships with diverse group of creditworthy customers

#	Customer	Share <sup>(1)</sup>	Credit rating
1	Shell <sup>(2)</sup>	16.6%	Aa2 / A+
2	Petrobras	9.5%	B3 / B+
3	BP	7.4%	A2 / A-
4	Statoil	7.3%	Aa3 / A+
5	E.ON	5.3%	Baa1 / BBB+
6	Repsol	4.4%	Baa2 / BBB-
7	Canadian Natural	4.0%	Baa3 / BBB+
8	Centrica Energy	2.9%	Baa1 / BBB+
9	RasGas	2.9%	Aa3 <sup>(3)</sup> / A <sup>(3)</sup>
10	Chevron	2.7%	Aa2 / AA-









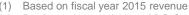












Pro forma for acquisition of BG Group

